



Pension Risk Transfer Distribution Manager, Canada Toronto

Brookfield Annuity Company is a life insurance company with a primary focus on the pension risk transfer market in which buy-out and buy-in group annuity policies are sold to defined benefit pension plans in Canada. The company was licensed by OSFI in late 2016. With annual Canadian pension risk transfer volumes being over \$7B and growing, new members of the Brookfield Annuity team will have the opportunity to be part of this exciting company and market.

For more information, visit our website at www.brookfieldannuity.com.

Brookfield Annuity Company is as a direct issuer of pension risk transfer products for pension plan sponsors and is wholly owned by **Brookfield Asset Management Reinsurance Partners Ltd.** ("BAM Re"). BAM Re operates a leading financial services business providing capital-based solutions to the insurance industry. Through its operating subsidiaries, North End Re and Brookfield Annuity, BAM Re provides annuity-based reinsurance products to insurance and reinsurance companies and acts as a direct issuer of pension risk transfer products for pension plan sponsors.

Brookfield Annuity is hiring a **Pension Risk Transfer Distribution Manager, Canada**, reporting directly to the Chief Business Development Officer. This role will focus on helping drive the growth of BAC's Canadian group annuity business by managing relationships with plan sponsors and intermediaries, aligning internal stakeholders, and supporting pricing strategy.

Responsibilities:

- Serve as the primary point of contact for intermediaries and brokers in the Canadian group annuity market
- Coordinate discussions with brokers and intermediaries, responding to questionnaires and surveys along with affirming BAC's position as a market leader in the group annuity space
- Ensure alignment within BAC and Brookfield Reinsurance regarding Canadian transactions
- Draft bid approval documentation and communicating feedback from senior stakeholders to other team members as required
- Recommend bid strategy on Canadian opportunities, based on industry knowledge, market analysis and an understanding of plan sponsor objectives
- Provide oversight over internal pricing governance process, maximizing BAC's ability to attain its objectives
- Manage deliverables in the pricing process by preparing bid submission documentation and ensuring adherence to internal timelines
- Identify new opportunities, investigate any promising ideas and report back to senior leadership
- Contribute to product development and the design of innovative solutions for BAC in the group annuity space

Required Skills and Experience:

- 5 to 10+ years experience in pension risk transfer (consulting or insurance)
- Qualified actuary (ASA or FSA)
- Strong quantitative skills
- Able to communicate clearly and effectively with different audiences
- Organized, self-motivated and able to work independently
- High professional standards and exceptional integrity and credibility with strong relationship management skills
- Team-oriented mindset
- Ability to multi-task, prioritize deliverables, and work well under pressure and deadlines
- Willing to learn and operate outside of area of expertise
- Investment background preferred

Please email your resume and any additional information you may wish to include via a covering letter to info@brookfieldannuity.com.

All applicants must be legally eligible to work in Canada. Employment is contingent on the satisfactory completion of pre-employment background and reference checks. The successful applicant will be required to show proof of full COVID-19 vaccination, subject to any required accommodation under human rights law.